The APhA Foundation
2013 ANNUAL REPORT

Our Work is Fundamental to the Transformation of Healthcare

5,200 PATIENTS CARED FOR across all projects
78% Included in research outcomes

93.6% BECAME HEALTHIER through our work
69% Met treatment goals

Visit our website at www.aphafoundation.org
Who We Are

The APhA Foundation is a not for profit 501(c)(3) organization headquartered in Washington, D.C., and is affiliated with the American Pharmacists Association (APhA), the oldest and largest national professional society of pharmacists in the United States established in 1852.

MISSION

The APhA Foundation’s mission is to improve people’s health through pharmacists’ patient care services. The APhA Foundation will accomplish this through:

- **Research Projects**: Conduct innovative research to transform practice and enhance patient care through valued care giving by pharmacists.
- **Programs**: Recognize and reward innovation and leadership in the profession.

VALUES

The patient’s central role in all APhA Foundation projects is recognized and respected. Further, the APhA Foundation values the critical role pharmacists have in collaboration with other health care providers to assure the best possible health outcomes.

- **Innovation** • **Collaboration** • **Respect** • **Patient-Centric**
- **Evidence-based** • **Outcomes-driven** • **Pharmacists’ Role** • **Quality**

VISION STATEMENT

The APhA Foundation is nationally recognized as a leader in conducting and supporting research and demonstration projects. The APhA Foundation designs programs that create an improved medication use system in the United States where patients, pharmacists, and prescribers collaborate to dramatically improve the cost and quality of consumer health outcomes through safe and effective use of medicines.

OUR WORK IS FUNDAMENTAL TO THE TRANSFORMATION OF HEALTHCARE

Our research explores and evaluates innovative models of care that enhance healthcare quality by integrating pharmacists into the healthcare team. Our work transforms healthcare by empowering patients; increasing collaboration between pharmacists, physicians and other members of the healthcare team; enhancing safety through optimization of medication use; and aligning incentives for patients, providers, and payers, improving health outcomes and reducing healthcare costs.
On Behalf of Your Leaders

It has been a truly rewarding experience serving as your APhA Foundation President. As I end my second term as President of the Foundation, I am highly encouraged by how much the organization has grown. In 2013, we saw the benefits of our expanded board, refined strategic plan, and newly-implemented board committee structure. The APhA Foundation is in a better position than ever before to succeed in its mission of improving people’s health through pharmacists’ patient care services.

This is a challenging time for our nation’s healthcare system, and as pharmacists, we know that we can be a part of the solution. The APhA Foundation provides a fundamental source of evidence that pharmacists can improve health outcomes when integrated into the healthcare team. Interim data from the Foundation’s largest initiative, Project IMPACT: Diabetes, demonstrated how pharmacists improved health outcomes for patients with diabetes in 25 underserved communities. This monumental accomplishment proves that a collaborative model of care including pharmacists can reduce costs and make patients healthier, and paves the way for spreading the model to more populations.

I fully support the direction of the Foundation as it continues to drive further applied innovation in pharmacy practice. There are many ways that pharmacists can benefit patients when given the opportunity, and the Foundation is a leader in establishing initiatives that demonstrate how to add pharmacists into the equation. I look forward to the continued growth of the Foundation as it extends its research agenda to a variety of healthcare spaces. I hope you will continue to partner with the Foundation, as I plan to do, in the effort to empower pharmacists to improve healthcare.

Sincerely,

Daniel F. Luce, BSPharm, RPh, MBA, FAPhA
2013 APhA Foundation President

Reflecting on 2013, I am energized by all the ways we at the APhA Foundation were able to expand and strengthen our efforts to improve people’s health and transform healthcare. It’s not only our patient-centered research initiatives that are propelling this transformation – it’s also the collective voice of members of the pharmacy community to enact positive changes in the healthcare arena. I look forward to seeing how this elevated awareness of what pharmacists can do to improve health will further our mission in the future.

Our 2013 momentum reached new heights in October with the launch of our brand-new, redesigned website, centered on the theme of our innovative work and its impact on patients’ lives. We wanted our site to communicate the what, why, and how – what we do, the objectives that guide our work, and the multi-faceted ways we’re carrying out our mission every day – so that it could serve as a dynamic resource for sharing our vision. There are many ways the Foundation, our donors, and our partners can use this new platform to make the case that pharmacists are vital members of the healthcare team.

During American Pharmacists Month, over 230 donors made a very meaningful contribution to our mission by bringing our Pharmacists Care campaign to life. Through our display of over 600 lawn markers on the front lawn of the American Pharmacists Association headquarters building, we made a strong and visible statement together: pharmacists care for patients, and the patient care services they provide make a significant impact on patient health nationwide. We are grateful to those who joined us in sharing our pride in the pharmacy profession.

As 2014 unfolds, I look forward to exploring new innovations in pharmacists’ patient care services, and I am confident that your support of our efforts will drive future changes in our healthcare system for the benefit of patients nationwide.

Sincerely,

Mindy D. Smith, BSPharm, RPh
APhA Foundation Executive Director
Our 2013–2015 Strategic Plan

In 2013, the APhA Foundation implemented a dynamic strategic plan that demonstrates a collective vision for the future of the Foundation and the future of pharmacist-led patient care models. This plan includes eight overarching goals:

1. Research and innovation: Bolster and focus innovative research agenda and support existing projects to ensure strong outcomes.

2. Programs Supporting Pharmacists and Patients: Implement and sustain proven strategies that recognize pharmacists’ successes and improve people’s health.

3. Finance/Revenue Diversification/New Business: Provide the financial resources necessary to meet the mission of the organization.

4. Development/Fundraising: Sustain the work of the Foundation through creation of new revenue streams and increased donor contributions.

5. Communications: Bolster communications and sustain/expand current programs.


7. Board Governance: Strengthen board governance and ensure the board has a strong structure including well-chosen board members.

8. Human Resources: Build capacity in the organization through strategic human resources planning.
2013 STRATEGIC ACHIEVEMENTS

The Foundation accomplished several key objectives in 2013 supporting the overarching goals of its strategic plan. Ultimately, these accomplishments will bolster the Foundation’s innovative research and programmatic agenda, which strengthens the impact of pharmacists’ patient care services on healthcare for the benefit of patients.

Research and Innovation:
Published Research/Tools
The Foundation’s research initiatives produced a record number of four publications and two resources this year demonstrating the depth and value pharmacists offer as members of the healthcare team. In addition, the Foundation submitted five new research proposals and invested in expanding research and innovation capacity.

Finance/Revenue Diversification/ New Business:
Sustainable Revenue
In an effort to establish a sustainable revenue source to fund ongoing operations, the Foundation is working to extend the use of the Patient Self-Management Credential (PSMC) to healthcare providers across the country. The first pilot was implemented in Cincinnati this year with primary care physicians, and a partnership was established with Prescribe Wellness™ to launch PeakWellness™ in 2014.

Development/Fundraising:
426 New Donors
Pharmacists Care, a unique development and awareness campaign, sparked an increase in new donors to the Foundation in 2013. Several individuals also participated in the Marine Corps Historic Half Marathon and raised over $3,500 for the APhA Foundation in just that one race! In addition, 60 influential donors joined the inaugural class of the 1953 Society. Because of these initiatives and generous donors, annual fund giving, which supports the Foundation’s operations, nearly doubled this year.

Communications:
Website & Communications
The Foundation elevated communications this year through the launch of its new website, doubling its viewership the last three months of 2013. A new communications manager was hired to increase the Foundation’s capacity to refine its branding and messaging as well as raise awareness of its work. In addition, the Foundation boosted its social media activity with the creation of a new Twitter account and a 25% increase in “likes” on Facebook.

Board Governance:
Strengthened Board Structure and Governance
The Foundation expanded its board to 15 members to allow for recruitment of individuals with diverse skills and talents. A high impact board committee structure was implemented to strengthen internal communications and partnership between board members and staff. During a workshop in June, a board evaluation was conducted to identify areas for improvement. Several board policies were adopted or revised including a Strategic Opportunities Fund (Reserve Fund) Policy, Conflict of Interest Policy, Board Giving Policy, Gift Acceptance Policy, and Nominating Committee Guidance Policy and Gap Analysis.
The IMPACT of Our Research

Project IMPACT: Diabetes

This year, the APhA Foundation announced that interim data from Project IMPACT: Diabetes confirmed the value of pharmacists in improving the key indicators of diabetes. The Foundation began the project in November 2010 as an initial grantee for the Bristol-Myers Squibb Foundation’s $100 million, five-year Together on Diabetes®: Communities uniting to meet America’s diabetes challenge initiative. Across 25 underserved and disproportionately affected communities, a population of over 2,000 patients received care from diabetes care teams that included pharmacists, and the interim results showed statistically significant improvements in the standards of diabetes care: A1C, LDL Cholesterol, Systolic Blood Pressure and Body Mass Index. The flexibility of the Foundation’s process of care model allowed this initiative to be a success in diverse populations and practice settings. The Foundation will publish the final results of the project in 2014 and focus on sustaining the Project IMPACT: Diabetes sites and scaling the model to an even larger population.

In the News

A press release announcing interim results from Project IMPACT: Diabetes and an overview video were shared with over 4,000 media outlets on October 24, 2013. The interim results were covered in a variety of publications and broadcasts including Pharmacy Practice News, Drug Topics, USA Radio Live, Chain Drug Review, Drug Store News, Endocrine Today and Health Leaders media.

“Rockstars on Tour” Community Champions Meeting

In October 2013, the APhA Foundation hosted 40 representatives from the 25 Project IMPACT: Diabetes sites to share key insights and recognize accomplishments. Representatives from each of the 25 communities gave panel presentations highlighting their process of care, participant profiles, results, and overall impact. Community representatives also received media and legislative training and discussed implementation challenges, sustainability needs, and best practices. Select participants met with their legislators on Capitol Hill to share personal stories about the impact pharmacists had in their communities through the project.
Diabetes Credentialing: The Next Phase
The Patient Self-Management Credential (PSMC) for Diabetes has been effectively used in the Foundation’s research for over a decade. Traditionally, the tool has helped pharmacists identify patient strengths and weaknesses related to knowledge, skills, and self-management performance, which enables them to customize education and recognize patient improvement in those areas. In the next phase of the project, the Foundation seeks to expand the use of the tool in the broader healthcare team to deliver a proven patient-centered diabetes solution. In 2013, the Foundation conducted its first pilot test at a physician’s office in Cincinnati. The Foundation is currently refining the online platform of the PSMC to enable enhanced collaboration and application in a variety of practice settings.
Incentive Grants

Inaugurated in 1993, the Incentive Grants for Practitioner Innovation in Pharmaceutical Care is the APhA Foundation’s longest running program. Incentive grants offer pharmacists seed money to implement or support an existing patient care service within their pharmacy practice. Grants totaling more than $500,000 have facilitated the development of nearly 500 pharmacy-based projects, improving the health outcomes of thousands of patients across the country.

The 2013 Incentive Grants were given out in four categories: Residents and their Preceptors, Practitioner Innovation in Pharmaceutical Care, Innovation in Immunization Practices and Student Pharmacist Innovation in Immunization Practices.

2013 RECIPIENTS

Student Innovation in Immunization Practices
University of Kentucky College of Pharmacy – Lexington, KY

Innovation in Immunization Practices
Sharon Dindial – Dominick’s Pharmacy – Countryside, IL
Sara Flynn – Walgreens/MCPHS – Chelsea, MA
Leslie Norris – Moose Professional Pharmacy – Concord, NC

Residents and their Preceptors
Courtney Ammons - Jewel Osco Pharmacy – Lombard, IL
Bobby Bero II – Wheeler Pharmacy – Lexington, KY
Macon Carroll – Duren’s Pharmacy – Waynesboro, TN

Sarah Krahe Dombrowski – Rite Aid Pharmacy/Rite Care – Pittsburg, PA
Taylor Garber – University of Cincinnati and Kroger Pharmacy – Cincinnati, OH
Valerie García – Centro San Vicente Health Clinic – El Paso, TX
Amanda Gates – Kerr Drug – Chapel Hill, NC
Alison Huet – Kroger Pharmacy – Indianapolis, IN
Bijal Patel – Dominick’s Pharmacy – Chicago, IL
Andrea Santoro – Kroger Pharmacy – Cincinnati, OH
Brittany Snodgrass – Fruth Pharmacy – Pt. Pleasant, WV
Renee Stephenson – Jewel-Osco Pharmacy – Chicago, IL

Jennifer Wang – Quality Food Centers – Bellevue, WA
Anthony Weiland – Middleport Family Health Center – Middleport, NY

Practitioner Innovation in Pharmaceutical Care
Jean-Venable “Kelly” Goode – The Daily Planet, Inc. – Richmond, VA
Amanda Hollar – Kerr Drug – Chapel Hill, NC
Christine Rash – The Antithrombosis Clinic (ATC) at the University of Illinois Hospital and Health Sciences Center – Chicago, IL

Daniel A. Herbert
Incentive Grant Recipient
Holly Fahey – Charitable Pharmacy of Central Ohio – Columbus, OH

Incentive Grants made possible through a generous grant from the Community Pharmacy Foundation
The APhA Foundation is very proud of its incentive grants program. Incentive grants encourage practitioners to foster new ideas and demonstrate the value of advancing pharmacists’ patient care services

— Mindy Smith, BSPharm, RPh
APhA Foundation Executive Director

2013 Incentive Grants Review Committee

The APhA Foundation thanks the number of pharmacists who volunteer their time to review submitted applications for award selection.

Lois Adams
Beverly Adato
Feras Almalouf
Kristen Binaso
Cynthia Boyle
Jeffrey Bratberg
James Bresette
Amber Briggs
Jonathan Casavant
Patricia Chase
Cheryl Chee
Cheryl Clarke
Kimberly Daugherty
Karen Dunavant
Stephen Eckel
Akesha Edwards
Mary Euler
Joseph Fink
Kevin Fortier
Cynthia Foslien-Nash
Heather Free
Salvatore Giorgianni
Meredith Goodwin
Kathleen Greer
Jan Hastings
Karl Hess
Robert Heyman
Michael Hogue
Mary Hollinger
Marshall Hollis
Amanda Huels
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Roger Klotz
Marcenia Knight
Pam Koss Justice
Dixie Leikach
Amy Leung
Lawrence Logue
Susan Lutz
Eric Mack
Scott McDowell
Victoria Miller
Brice Mohundro
Lawrence Momodu
Dave Morgan
Amy Murdico
Dina Norris
Jeegisha Patel
Natasha Petry
Margaret Pitcock

Valerie Prince
John Romankiewicz
Mitch Rothholz
Dyan Rowe Davis
Mara Satter
Jann Skelton
Cathy Taglieri
Margaret Tomecki
Ann Ungerman
Flynn Warren
Carolynn Weber
Leslie White
Eileen Wilbur
Karen Williams
May Woo
Thomas Worrall
Student Scholarship Program

The APhA Foundation Student Scholarship Program recognizes students who choose to invest their time in their school’s APhA-ASP chapter to help shape the future of the profession while managing the demands of a full-time pharmacy curriculum. Applicants are evaluated on their potential to become leaders for the profession of pharmacy, as demonstrated by involvement in school and community activities and academic performance. Within this program are named scholarships that acknowledge gifts made to the fund by individuals or groups.

2013 SCHOLARSHIP RECIPIENTS

John A. Gans Scholarship
Benjamin M. Laliberte – Massachusetts College of Pharmacy and Health Sciences – Boston

Boyle Family Scholarship
Jamie L. Elsner – University of Maryland School of Pharmacy

APhA Auxiliary/APhA Foundation Student Scholarship
Indrani Kar – University of Pittsburgh School of Pharmacy

Charles C. Thomas Scholarship
Autumn D. Bagwell – Samford University, McWhorter School of Pharmacy

Mary Louise Andersen Scholarship
Ashley N. Pugh – Union University School of Pharmacy

George F. Archambault Scholarship
Marilyn J. Jen – University of Michigan College of Pharmacy

Gloria Francke Scholarship
Victoria S. Pennington – Ohio Northern University Raabe College of Pharmacy

Robert D. Gibson Scholarship
Sara A. Wettergreen – South Dakota State University College of Pharmacy

Marvin and Joanell Dyrstad Scholarship
Ashley Potter – South Dakota State University College of Pharmacy

Sam Kalman Scholarship
Brian C. Primeaux – The University of Louisiana at Monroe College of Pharmacy

Paul Pumpian Scholarship
Kelsie K. Hanson – The University of Montana – Skaggs School of Pharmacy

Juan and Esperanza Luna Scholarship
Matthew P. Stevens – The University of Arizona College of Pharmacy

2013 APhA-ASP Opening General Session Scholarship presentation in Los Angeles, CA.
2013 Scholarship Contributors
The APhA Foundation recognizes those who give in support of the following scholarship and student experience funds:

APhA Auxiliary/APhA Foundation Scholarship, Gloria Francke Scholarship, Ton Hoek Scholarship, Juan and Esperanza Luna Scholarship, Ron Williams Memorial/Utah Ping School Scholarship, and Dennis and Patricia Worthen APhA-ASP Presidential Award.

Contributors:

- Paul Abramowitz
- James Alexander
- Nancy Alvarez
- Board of Pharmaceutical Specialties
- J. Lyle Bootman
- Tina Brock
- Malcolm Broussard
- Windy Christner
- Toby Clark
- Kevin Colgan
- Pierre Del Prato
- Estate of Barbara Levine-Hershey
- Linda Gainey
- Donald Gronewold
- Abraham Hartzema
- Dennis Helling
- Metta Lou Henderson
- Donald Letendre
- William Letendre
- Eugene and Susan Lutz
- Lucinda Maine
- Henri Manasse
- Kamal Midha
- Michael Moné
- Jeffrey Norenberg
- Joseph Oddis
- Kenneth and Kittye Roberts
- Rosalie Sagraves
- Douglas Scheckelhoff
- Hazel Seaba
- Jenelle Sobotka
- Thomas Thielle
- Peter Vlasses
- Dennis and Patricia Worthen
- William Zellmer

Dennis and Patricia Worthen APhA-ASP Presidential Award

The Dennis and Patricia Worthen APhA-ASP Presidential Award recognizes the tremendous leadership provided to student pharmacists by the President of APhA-ASP during his or her term in office. The individual is awarded a $1,000 stipend along with a bronze eagle statue. The APhA-ASP Presidential Award also recognizes the president-elect with a $500 stipend. Beginning in 2013, the president elect now sits on the APhA Foundation Board of Directors.

2013 Recipients

- **Brandi Hamilton**, APhA-ASP National President, University of Arkansas for Medical Sciences

- **Nicholas Capote**, APhA-ASP National President-elect, The University of Tennessee Health Science Center

APhA Carl F. Emsswiller Summer Internship in Association Management

The Emsswiller Summer Internship in Association Management provides student pharmacists experience in national association activities, pharmacy practice issues, educational programming, state services, scientific affairs, student affairs, public relations and project management.

2013 Recipient

**Maggie Oser**, The Ohio State University

During her internship Maggie Oser worked closely with the Student Development team to improve her understanding of the association’s goals and organizational structure. She helped them with a variety of projects including the Summer Leadership Institute, planning for the Midyear Regional Meetings and Patient Care Project updates.

She was also involved in APhA’s policy and advocacy efforts. In June 2013, Oser attended the Pharmacy Caucus on the Hill to gain support for the House of Representatives Bill 1024: Medication Therapy Management Empowerment Act of 2013. Several key speakers identified the importance of MTM and Care Transitions and discussed Provider Status efforts. Oser was also able to attend the House Ways and Means Hearing on Medicare Post-Acute Care Payments and heard several witnesses discuss proposals on ways to reform this system.
Executive Residency Program

The APhA Foundation Executive Residency in Association Management and Leadership is a postgraduate training program under the direction of the Executive Director of the APhA Foundation and through the Knowlton Center for Pharmacist-Based Health Solutions. The residency program aims to train pharmacy college graduates for leadership positions within the profession and other health-related organizations, and in the many aspects of association management.

Krystalyn Weaver, PharmD

The 2012-2013 Executive Resident, Krystalyn Weaver, completed her residency in June 2013. Weaver is currently Director of Policy and State Relations at the National Alliance of State Pharmacy Associations (NASPA).

Weaver graduated in 2012 from the University of Toledo College of Pharmacy and Pharmaceutical Sciences with a Doctor of Pharmacy degree.

As part of her residency, Weaver was directly involved with the Pinnacle Awards, Student Scholarships, and Incentive Grants. She was also involved in many initiatives with APhA, including working with the House of Delegates Policy Committee, writing for Pharmacy Today, leading the effort to update the APhA Career Pathway Program, and contributing to the association’s Provider Status initiative.

Ryan Burke, PharmD

The 2013-2014 Executive Resident Ryan Burke is from New Orleans, Louisiana, and studied pharmacy at the University of Louisiana at Monroe. As a student pharmacist, Burke was actively involved in many professional organizations including APhA, Phi Delta Chi, Phi Lambda Sigma, and the Louisiana Society of Health-System Pharmacists. In 2011-2012, he served as APhA-ASP National Member-at-large and Chair of the APhA-ASP National Communications Standing Committee.

During his residency, he has been contributing to a number of Foundation programs, including Student Scholarships and Incentive Grants, and has had direct involvement with the Board of Directors. In addition, Burke has been involved in many initiatives with APhA, including the APhA House of Delegates Policy Committee, the first ever pharmacist-run health fair on the Capitol Hill, and activities related to Provider Status. He will complete his residency in June 2014.

“I enjoy learning how the daily work of the Foundation impacts the profession and patient care.”

— Ryan Burke, PharmD
Pinnacle Awards

The Pinnacle Awards, established in 1998 by the APhA Foundation’s Quality Center, celebrate significant contributions to the medication use process through increasing patient adherence, reducing drug misadventures, promoting the use of national treatment guidelines, improving patient outcomes, or enhancing communication among the members of the health care team.

Premier support for this activity was provided by an independent educational grant from Merck. It was additionally supported by an educational donation provided by Amgen.

2013 RECIPIENTS

INDIVIDUAL AWARD FOR CAREER ACHIEVEMENT
Presented to an individual who by their actions has demonstrated exceptional leadership in enhancing health care quality and medication use.

Steven W. Chen, PharmD, FASHP, FCSHP
Chen is an Associate Professor and the Hygeia Centennial Chair in Clinical Pharmacy at the University of Southern California School of Pharmacy. He supervises clinical pharmacy services integrated into over a dozen safety net community clinics in Los Angeles and Orange Counties. These services have reduced the clinics’ medication costs by up to 75%, while significantly improving control of chronic diseases for the most challenging patients. Chen is part of a faculty team that has acquired over $15 million in grant funding to advance the spread of ambulatory care clinical pharmacy services, including a $12 million grant from the Center for Medicare and Medicaid Innovation to evaluate the impact of clinical pharmacy teams integrated into safety net clinics on quality, safety and total health care costs.

GROUP PRACTICE-HEALTH SYSTEM-CORPORATION AWARD
Recognizes a significant scientific contribution and/or quality improvement project.

Community Health Association of Spokane (CHAS)
Community Health Association of Spokane (CHAS) is a non-profit community health center that provides access to all patients, regardless of insurance status or ability to pay. It is a “patient-run” organization with patients occupying a majority of the positions on its Board of Directors. Operating since 1995, CHAS currently has nine clinic locations within the Inland Northwest (eastern Washington and northern Idaho), and serves as a health care home to nearly 50,000 patients. There are currently 25 pharmacist providers incorporated into the care team who contribute to the continuity of care for the patients within the system. This integration has resulted in safer and more effective medication use for the patients they serve.
GOVERNMENT AGENCY–NONPROFIT ORGANIZATION–ASSOCIATION AWARD

Special emphasis in this category is placed on submissions that assist patients and their caregivers in achieving better outcomes from their medications.

The University of Arizona
College of Pharmacy’s
Medication Management Center (MMC)
The Medication Management Center (“MMC”) is a pharmacist-run medication management program established in 2006 at The University of Arizona’s College of Pharmacy. The program uses pharmacists in a call center to provide Medicare patients with medication therapy management (MTM) services. The genesis of the MMC was established in law in direct response to the public policy direction outlined in the Medicare Modernization Act of 2003 (“MMA”). By 2014, the MMC will be the largest provider of MTM services in the nation. Since 2006, the center has delivered MTM services to well over 1,000,000 Medicare beneficiaries nationwide.

2013 Pinnacle Awards Selection Committee

Daniel Buffington, PharmD, MBA
President and Founder
Clinical Pharmacology Services, Inc

Laura Cranston, RPh
Executive Director
Pharmacy Quality Alliance, Inc.

Magaly Rodríguez de Bittner, PharmD, BCPS, CDE
Professor and Chair
Department of Pharmacy Practice and Science
University of Maryland School of Pharmacy

Andy Stergachis, PhD, MS, BSPharm
Professor, Epidemiology and Global Health
University of Washington School of Public Health

Thomas Temple, BSPharm, MS, FAPhA
President
Tom Temple Consulting LLC
In 2013, we launched PhilanthroSpheRx, a channel for our donors to expand upon the work they do for patients every day in a philanthropic way. PhilanthroSpheRx is pharmacy’s philanthropy, funding our ability to be a leading source of innovative research demonstrating how pharmacists can positively impact healthcare. Through the support of our generous donors, we are pursuing new project opportunities, producing valuable new resources for the profession, and cultivating new leaders through our student and incentive grant programs.

2013 CONTRIBUTORS

Names in bold type are donors who give on a monthly or quarterly basis.

Executive Level ($2,500-$4,999)
- Kelly Brock
- Ed & Ann Hamilton
- Betty Jean Harris
- Nicki Hilliard
- Thomas Menighan
- Mitch & Julie Rothholz
- Dominic Solimando
- Thomas Temple
- Timothy Tucker
- John & Joyce Vandel
- Debra Weintraub
- Glenn Yokoyama

Director Level ($1,000-$2,499)
- Tery Baskin
- Marialice & Jon Bennett
- Benjamin & Elaine Bluml
- Cynthia Boyle
- J. Christopher Bradberry
- Deborah Braddock
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- Lawrence Brown
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- Natalie Certo & Josephine Certo
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Lisa Tonrey
Parisa Vatanka
Peter Vlasses
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Agathe Wehrli
Drew White
Donald Williams

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In honor of our 60th Anniversary year, we introduced the 1953 Society, a group of donor leaders named after the year the Foundation was chartered. 1953 Society members identify with the long-term vision for success of the Foundation and commit to giving annually to support its mission. Contributions from the 1953 Society fund critical ongoing operations and provide an underpinning for future growth.

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Seeking to raise the profile of American Pharmacists Month, the Foundation kicked off a new initiative in October called Pharmacists Care. The campaign was an opportunity to make a visible statement on the significant impact pharmacists have on healthcare, while supporting the APhA Foundation’s mission to improve patient health. During the week of October 21st, approximately 600 signs representing pharmacists from 42 states were displayed on the prominent lawn of APhA Headquarters. Some donors stepped forward to show their individual pride in the profession, while some recognized others who had been influential mentors. We look forward to continuing the success of the campaign in 2014.

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Bowl of Hygeia Award Endowment

The Bowl of Hygeia Award recognizes pharmacists who have shown outstanding civic or social leadership in their communities. Since its introduction more than 50 years ago, the honor of being a Bowl of Hygeia recipient has been a career highlight for more than 3,000 pharmacists around the nation. It is considered one of the most prestigious awards in the profession.

The Foundation, in partnership with APhA and the National Association of State Pharmacy Associations (NASPA), is working to build an endowed fund to ensure the award program lives on in perpetuity. As premier supporter, Boehringer Ingelheim Pharmaceuticals, Inc. helps sustain annual operations of the long standing tradition of the Bowl of Hygeia while the endowment fundraising continues. Corporations and individuals have generously contributed towards the endowment of the bowl. Amgen, Pharmacists Mutual Companies and the U.S. Pharmacopeial Convention are contributors at the Ambassador level. State Pharmacy Associations have also played an active role in fundraising by encouraging their membership to support the effort. At the end of 2013, only $115,000 remains until the endowment goal of $600,000 is reached.

A GENEROUS CONTRIBUTION

Bowl of Hygeia recipients are passionate about the award and what it represents to them personally and to the profession of pharmacy. 2013 Kentucky recipient Leon Claywell demonstrated his passion for the sustainability of the award by announcing he will match contributions to the endowment from his fellow pharmacists in Kentucky up to $4,000.

Special thanks to Boehringer Ingelheim for Premier Support of the 2013 Bowl of Hygeia program.
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Frank Lundrum
Nasir Mahmood
James Main
Ray Mcmarron
Richard Marshall
Bruce Martin

Matthew & Aleshea Martin
Maryland Pharmacists
Association
Gordon Mayer

Robert McFalls
Randy Meents
Bernard Miller
Wayne Miller
Fred Mills, Jr.
J. Scott Miskovsky
Jerry Moore
Harvey Morgan
Joseph Mosso
Jack Mullins

Jacqueline Murphy
John Navarra
Audrey Newton
Frank Nice
Ronald Nighswander
Nyberg Pharmacy
George Oestreich
David Olig
Leman Olson
Edward Osborne
Harold Osteen
Fred Parkinson

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Dennis Pena
Jack Peters
Vernon Peterson
Clifford Pfaff
James Powers
Charles Prickett
William Rathburn
Carroll Reagan
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Roland Reznicek
Donald Riley
Thomas Rivers
John Rosencrance
J. Michael Ross
Frank Rubino
Roy Sanderson
Lynette Sappe-Watkins
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David Schoech
Robert Schreiber
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Lloyd Thomas
Charles Thomas
Jennifer Thomas
Jerry Thomas
Miles Thomas
Heatswole Thomas
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*The APhA Foundation sincerely appreciates the generous contributions of our corporate supporters.*
Activities at APhA2013

The APhA Foundation hosted several activities and receptions during the APhA Annual Meeting and Exposition in Los Angeles on March 1-4, 2013. The Foundation celebrated its 60th anniversary year by having a cake at the booth for all to enjoy.

The APhA Foundation hosted a dessert reception during APhA2013 to honor past and current recipients of the Bowl of Hygeia Award, one of the pharmacy profession’s most prestigious honors recognizing pharmacists.

The APhA Foundation and State Pharmacy Foundations Wine Tasting and Silent Auction was a success at APhA2013. More than 260 people attended the event and contributions to the event doubled in comparison to the previous year. Proceeds from the live and silent auction items supported both the Foundation’s mission through the PhilanthroSpheRxe fund and the state pharmacy association foundations.

The APhA Foundation recognizes its generous contributors, volunteer leaders, and student scholarship recipients at the Annual Contributors’ Breakfast. The Jacob W. Miller Award is also presented, recognizing an individual who has advanced the mission of the APhA Foundation by demonstrating active involvement in the Foundation’s programs, exemplary support in establishing and/or maintaining APhA Foundation initiatives or outstanding leadership in carrying out the mission of the APhA Foundation. The 2013 recipient selected by the APhA Foundation Board of Directors was John Gans, PharmD. Gans was recognized as a longtime Foundation contributor, and powerful advocate for the Foundation through his influence as the CEO of APhA.
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*Served beginning September 2013
**Served through September 2013
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Administrative Manager and Communications Associate

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Development Coordinator

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Director of Applied Innovation
APHA FOUNDATION SUPPORT 2013

- Annual Giving: 9% $277,103.00
- Awards, Scholarship & Incentive Grants: 5% $140,264.00
- Bowl of Hygeia: 8% $231,971.00
- Pinnacle Awards: 1% $45,000.00
- Pavers, Misc. Building & Naming Rights: 1% $34,615.00
- Research & Sponsored Projects/Events: 64% $1,927,900.00
- Investment Income: 12% $362,021.00

Total $3,018,874.00

STATEMENT OF FINANCIAL POSITION*

<table>
<thead>
<tr>
<th></th>
<th>Year-End 2013</th>
<th>Year-End 2012</th>
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<tbody>
<tr>
<td>Total Assets</td>
<td>$7,310,632</td>
<td>$8,146,700</td>
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<tr>
<td>Total Liabilities</td>
<td>$922,686</td>
<td>$2,036,736</td>
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<tr>
<td>Unrestricted</td>
<td>$3,280,494</td>
<td>$3,275,566</td>
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<tr>
<td>Restricted</td>
<td>$3,107,452</td>
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<td>Total Net Assets</td>
<td>$6,387,946</td>
<td>$6,109,962</td>
</tr>
<tr>
<td>Total Liabilities &amp; Net Assets</td>
<td>$7,310,632</td>
<td>$8,146,698</td>
</tr>
</tbody>
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*Unaudited