



2012 APhA FOUNDATION ANNUAL REPORT

*Improving people's health through
pharmacists' patient care services*

American Pharmacists Association Foundation



APhAFoundation.org

Who We Are

Mission

The APhA Foundation's mission is to improve people's health through pharmacists' patient care services. The APhA Foundation will accomplish this through:

Research

Conduct innovative research to transform practice and enhance patient care through valued care giving by pharmacists.

Recognition

Recognize and reward innovation and leadership in the profession.

Resources

Obtain and provide resources that advance the mission of the APhA Foundation.

Values

The patient's central role in all APhA Foundation projects is recognized and respected. Further, the APhA Foundation values the critical role pharmacists have in helping assure the best possible outcomes when using medicines.

Vision Statement

The APhA Foundation is nationally recognized as a leader in conducting and supporting research and demonstration projects. The APhA Foundation designs programs that create an improved medication use system in the United States where patients, pharmacists and prescribers collaborate to dramatically improve the cost and quality of consumer health outcomes through safe and effective use of medicines.

On Behalf of Your Leaders



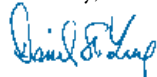
Daniel F. Luce

It was a great pleasure to serve as your APhA Foundation President this past year. In 2012, the Foundation Board of Directors engaged in a deliberate task to develop a new strategic plan for the APhA Foundation. It was our goal to ensure the Foundation optimizes all means of fulfilling its mission to improve health through pharmacists' patient care services. This new strategic plan establishes an infrastructure to empower the Foundation to elevate fundraising opportunities, advance research initiatives, and cultivate proven research through effective channels and partnerships that promote the pharmacist's role as a health care provider. I invite you to further explore our strategic plan outlined in this annual report.

The Foundation continued to foster and build upon its leading research projects. Project IMPACT™ (**IM**-**Proving America's Communities Together**): Diabetes, a multi-year initiative, expands the Foundation's years of proven practice-based research and applies its pharmacist-driven care delivery model to 25 communities across the country. It continues to show strong promise towards achieving meaningful recognition of the pharmacist's role in patient care and improved health outcomes. The Foundation's Project ImPACT: Hypertension concluded in 2012. The program supports the pharmacist's role in working with patients with chronic conditions and proves the benefits of pharmacist-provided screening using point-of-care testing. Project results have been submitted for publication in early 2013.

I proudly support the outreach and relationships the Foundation built upon in 2012 and will continue to build in years to come. Most notably, the Foundation is committed to collaboration and partnership with state pharmacy foundations. Vital to our mission and initiative, state pharmacy organizations are part of the engines that drive the success of our professional and patient-centered programs, and we look forward to working with them to further our progress as a profession and recognized health care provider. As we continue this journey to implement our new strategic plan, I am honored to be a part of this organization!

Sincerely,



Daniel F. Luce, RPh, MBA
2012 APhA Foundation President



Mindy D. Smith

It has been a remarkable year, and I take pride and delight in this year's annual report! We have even more exciting work ahead of us as we implement our strategic plan finalized in 2012. I greatly appreciate the time and consideration our Board of Directors dedicated to developing a meaningful course of action for the Foundation to be a leading patient-focused organization which values the pharmacist's role in caring for patients and their medication use.

In 2012, we brought the voice of the Foundation to a national platform with our involvement in initiatives linked to the Million Hearts™ campaign. We launched the Foundation's *Pharmacy Blood Pressure Challenge*, encouraging pharmacists to help prevent and control high blood pressure in their patients. We partnered to promote the *Team Up. Pressure Down™* initiative, a pharmacy-focused program developed by the Centers for Disease Control and Prevention (CDC) that offers resources allowing pharmacists to efficiently provide counseling services to their hypertensive patients. As a partner in these national initiatives, the Foundation continues to emphasize to a broader audience the significant impact pharmacists have on improving patient care and lowering costs.

In 2012 we dedicated the Women in Pharmacy Exhibit and Conference Room at APhA head-quarters! This conference room came to life as a result of the vision and generosity of numerous donors. We share with you in this report a pictorial spread of the exhibit, which pays tribute to women who have positively influenced the progression of pharmacy practice in every area and brought us to where we are today.

I am committed to continue to lead the Foundation as we advance pharmacy's role in health care on behalf of our patients.

Sincerely,



Mindy D. Smith, BPharm, RPh
Executive Director

Our 2013-2016 Strategic Plan

In 2012, the APhA Foundation identified a team of leaders to gather for a visionary strategic planning retreat. The task force took time to reflect upon the success of the organization, focusing on sponsored research initiatives, and to consider the ways in which these achievements can be a springboard for future growth.

Recognizing the importance of capitalizing on the positive outcomes of the Foundation's programs and projects, the APhA Foundation team set out to develop a strategic plan. The task force included APhA Foundation staff and Board of Directors members, leaders from the APhA Board of Trustees, and representatives from state pharmacy associations and foundations.

The group thoughtfully considered a broad range of organizational objectives, from generating and diversifying revenue to sustaining operations and programs and maintaining credible research initiatives. Task force members evaluated business and staffing models designed to enhance efficiency, establish a foundation for sustained growth, and maximize current tools to expand the Foundation's offerings so more pharmacists have access to patient care resources.

The outcome of the team's work is a dynamic strategic plan that demonstrates a collective vision for the future of the Foundation and the future of pharmacist-led patient care models.

Our Strategy

To uphold the organization's public mission to improve people's health through pharmacists' patient care services by making a difference in the lives of patients, pharmacists, the profession and health care through advancement of our research innovation and programmatic initiatives.

Our Goal

To optimize fundraising opportunities, advance our research agenda and cultivate translational resources and programmatic initiatives in order to build a strong, viable, public-focused, unbiased charitable organization that benefits patients and the overall health care system.

This will be accomplished by:

Public Relations:

Strengthen collaboration with current partner and extend and expand relationships with key partners and organizations to meet our mission.

Governance:

Create a board and committee structure which expands our public reach.

Sustainability and Communications:

Create sustainable revenue streams and increase donor support. Implement an effective communications strategy and increase donor awareness.

Programmatic Initiatives:

Continue to support current programs, generate public awareness towards pharmacists' patient care services, empower patients, and sustain or broaden programs that positively demonstrate the pharmacist's role and impact on delivery of care.

Research and Translation:

Drive innovative research and cultivate translational resources, tools which aim to transform patient care, the health care system, communities and the profession.

Human Resources:

Ensure the organization has or acquires the expertise required to accomplish its objectives and maximize growth opportunities.

APhA Foundation Strategic Planning Task Force:

APhA Foundation Board of Directors

Dan Luce, RPh, MBA,
2012-2014 President

Laura Gordon,
2012-2014 Vice President

Mark Cziraky, PharmD,
2012-2014 Treasurer

Tom Menighan, BSPHarm, MBA,
ScD (Hon), FAPhA, Secretary;
EVP & CEO, APhA

Dennis Helling, PharmD, D.Sc.,
FCCP, FASHP, Immediate Past
President, APhA Foundation
(2011-2012)

APhA Board of Trustees

Jenelle Sobotka, PharmD, FAPhA,
Immediate Past President
(2012-2013)

Marialice S. Bennett, RPh, FAPhA,
Past President (2011-2012)

Steve Simenson, BPharm, FAPhA,
2012-2013 President-elect

APhA Academy of Student Pharmacists

David R. Steeb, 2012-2013
APhA-ASP National President

State Pharmacy Associations and Foundations

Jon Roth, CAE, Chief Executive
Officer, California Pharmacists
Association

Julie K. Johnson, PharmD, Former
Executive Vice President, Minneso-
ta Pharmacists Association

APhA Foundation Staff

Mindy Smith, BSPHarm, RPh,
Executive Director

Benjamin M. Bluml, RPh,
Senior Vice President,
Research and Innovation

Lynette Sappe-Watkins, CFRE,
Director of Development

Lindsay Watson, PharmD, RPh,
Director, Applied Innovation

Farah Towfic, PharmD, RPh,
2011-2012 Executive Resident

Patient-Focused Research

The APhA Foundation's mission is to improve people's health through pharmacists' patient care services. To accomplish this, the APhA Foundation convenes forward-thinking individuals and performs innovative research that explores new models of pharmacy practice. This work aims to support pharmacists as they strive to provide excellent patient care in the changing health care environment. Through its Research and Innovation Team, the APhA Foundation is proud to conduct research and design programming that creates evidence to support new practice-based care models and the value pharmacists can have in various care settings and patient populations.

Project IMPACT™: Diabetes

In November 2010, the Foundation was selected as an initial grantee for the Bristol-Myers Squibb Foundation's \$100 million, five-year *Together on Diabetes®: Communities Uniting to Meet America's Diabetes Challenge* initiative. Project IMPACT™ (IMProving America's Communities Together): Diabetes is a national initiative



that aims to improve care for people with diabetes through community-based, interdisciplinary care teams that include pharmacists. Following a year of infrastructure development in 2011, the APhA Foundation devoted 2012 to supporting 25 partnering communities as they provided care to over 2,000 people with diabetes. Project IMPACT:

Diabetes engages more than 80 pharmacists who have successfully integrated the APhA Foundation's interdisciplinary care delivery model, tools, and resources into local care processes.

Project IMPACT: Diabetes has provided participating community sites with several resources and opportunities to implement and expand their diabetes care programs. These implementation resources include:

- Web-based Tool Kit that includes patient education information and provider process development tools
- Patient Self-Management Credential for Diabetes
- Project IMPACT: Diabetes Database to facilitate the collection of minimum and maximum datasets.

Participating communities submitted four quarterly reports to the Foundation for ongoing analysis in 2012. The data collected within Project IMPACT: Diabetes will be reported in aggregate in a journal article to be published in 2013.

To highlight the interim improvements seen within IMPACT, six community sites presented local achievements at the American Diabetes Association's 5th Disparities Partnership Forum, entitled "Overcoming Diabetes: Diabetes Care in High Risk Populations," on October 22-23, 2012, in Washington, D.C. These poster presentations included:

- Komoto Pharmacy/Paramount Farms – Lost Hills, CA – *"Bringing Diabetes Care to the Patients – Meeting the Health Equity Challenge in Rural Central California"*
- Centro de Salud Familiar La Fey – El Paso, TX – *"Interdisciplinary Diabetes Education and Management Model in a US-Mexico Border Community Health Center: An American Pharmacists Association Foundation Project IMPACT: Diabetes Initiative"*
- Ohio State University College of Pharmacy – Columbus, OH – *"Multidisciplinary Approach to Diabetes Care at The Ohio State University General Internal Medicine Clinics"*
- Price Chopper Pharmacy – Schenectady, NY – *"Diabetes Education in the Community/Medical Home through Pharmacist Led Interventions"*
- University of Mississippi – Jackson, MS – *"Implementation of a collaborative care model utilizing pharmacist-delivered medication therapy management (MTM) in an underserved area"*
- Zufall Health Center – Dover, NJ – *"The IMPACT of the Clinical Pharmacist on the Health and Safety of High-Risk Patients with Diabetes"*



Community-Based Care Transition Toolkit

The Community-Based Care Transitions Program (CCTP) was introduced by the Centers for Medicare and Medicaid Innovation in the fall of 2011. The CCTP was designed to test models for improving care transitions from inpatient hospital settings to other care settings to improve quality of care, reduce readmissions for high risk beneficiaries, and document measurable savings to the Medicare program. Pharmacists can play a meaningful role in CCTP and therefore advance the goals of these programs. The APhA Foundation developed a free toolkit of resources to help interested organizations develop partnerships and customize a grant submission template as part of the CCTP application process. The APhA Foundation, in partnership with APhA, dispersed the toolkit to community organizations, schools of medicine and pharmacy, and other interested organizations to help advance pharmacy's role in care transitions.

Project ImPACT™: Hypertension

The one-year patient care period of Project ImPACT: Hypertension concluded in May of 2012. Project ImPACT: Hypertension is a collaborative effort with Wayne State University and University Pharmacy in Detroit, Michigan, focused on demonstrating the pharmacist's impact on persistence (continuing with therapy) and compliance (taking as directed by physicians) with hypertension therapy. Each participating patient received a pedometer and blood pressure monitor that wirelessly transmitted data to the pharmacy computer, which helped the pharmacy team provide targeted consultation to patients about day-to-day activity and at-home blood pressure readings. With this information, pharmacists were able to better monitor and educate the patient on healthy therapeutic and lifestyle behaviors. In 2012, the Foundation completed data compilation and analysis and has submitted a manuscript for publication. Project ImPACT: Hypertension was supported by Daiichi Sankyo and Forest Laboratories.

CDC Collaborative Practice Consortium

In 2012, the APhA Foundation convened a consortium to examine the barriers and successes to implementing pharmacists' patient care services and to establishing collaborative practice agreements. The meeting was supported by the CDC Division for Heart Disease & Stroke Prevention (DHDSP). The APhA Foundation and APhA collaborated to develop a white paper, titled *Consortium Recommendations for Advancing Pharmacists' Patient Care Services and Collaborative Practice Agreements*, that encapsulates the consortium discussion and provides principles for empowering meaningful change related to the services pharmacists can provide. The white paper will appear in the March/April 2013 edition of *JAPhA*. Accompanying this white paper is a set of translational tools that are intended to facilitate the distribution of the consortium recommendations as well as provide case studies to support the principles. The four tools, currently undergoing CDC review, are targeted toward pharmacists, other providers, payers, and legislators.

Advancing Pharmacogenomics in Pharmacy Practice

Recognizing the increasing attention to pharmacogenomics and the role of pharmacists in personalized medication, the Foundation convened a group of interdisciplinary stakeholders as the *Committee to Advance Pharmacogenomics in Pharmacy Practice*. In 2012, the committee met to develop a strategic plan to advance the translation and application of the science of pharmacogenomics in pharmacy practice. Consortium members discussed case studies, experiences, and emerging practice opportunities, evaluation of practice-related needs, and consideration of the value proposition at stake. The strategic plan, posted on the APhA Foundation website, blends the committee's views with those of a previous group of stakeholders brought together by APhA in 2009. The plan outlines and provides guidance around five critical areas: Research and Evidence; Practice or Business Models - Standards and Policies; Education; Health Information Technology; and Awareness and Advocacy. It will serve to guide pharmacists, other providers, patients, payers, policy-makers, and the public in efforts to implement and promulgate pharmacist-provided pharmacogenomic services.

Members of the
Committee to Advance
Pharmacogenomics in
Pharmacy Practice



National Initiatives to Promote Pharmacy's Role

The APhA Foundation was actively involved in promoting the role of the pharmacist as a health care provider in a number of federal initiatives. The APhA Foundation is a national partner in the government's Million Hearts™ initiative, which aims to prevent a million heart attacks and strokes over the next five years. The Foundation promoted Million Hearts programs and launched the Foundation's own *Pharmacy Blood Pressure Challenge (PBPC)*, in which pharmacists were encouraged to help identify and help people with high blood pressure through screening and education initiatives. The PBPC collected the number of interventions pharmacists had with their patients, which were then shared with the Centers for Disease Control (CDC) and Prevention. The Foundation also partnered with the CDC to design and promote *Team Up. Pressure Down.™*, a pharmacy-based hypertension program to help patients more effectively manage hypertension as well as demonstrate how pharmacist-directed care can improve the management of major cardiovascular risk factors – including hypertension. As a partner in these national initiatives, the Foundation has been able to emphasize to a broader audience the significant impact pharmacists have on improving patient care and lowering costs.



Incentive Grants Program

Inaugurated in 1993, the Incentive Grants for Practitioner Innovation in Pharmaceutical Care is the APhA Foundation's longest running program. Grants totaling more than \$500,000 have facilitated the development of nearly 500 pharmacy-based projects, improving the health outcomes of thousands of patients across the country.

Incentive grants offer pharmacists seed money to implement or support an existing patient care service within their pharmacy practice. The 2012 Incentive Grants were awarded in six categories: Residents and their Preceptors, Practitioner Innovation in Pharmaceutical Care, Practitioner Innovation in Pain Management, Innovation in Immunization Practices, Student Pharmacist Innovation in Immunization Practices, and Resident Innovation in Medication Adherence.

2012 Recipients:

Daniel A. Herbert Incentive Grant Recipient

Melissa Enriquez, PharmD -
Quality Food Centers (QFC)
Pharmacy – Corporate Office
- Bellevue, WA

Incentive Grants for Residents and their Preceptors

Katelyn Alexander - American
Pharmacy Services Corporation
- Frankfort, KY

Kimberly Arvin - Hyde Park
Kroger Pharmacy - Cincinnati,
KY

Helen Bush - Walgreens #6456 -
West Lafayette, IN

Samantha Decker - ACME
Sav-on Pharmacy - Media, PA

Brian Heckman - Fagen
Pharmacy - Valparaiso, IN

Adriane Irwin - Kaiser
Permanente Colorado -
Aurora, CO

Brett Jones - Towncrest
Pharmacy - Iowa City, IA

Nick Madison - Kroger
Pharmacy - Indianapolis, IN

Michelle Maguire - Forbes
Pharmacy - Pittsburgh, PA

Brian Michael O'Keefe -
Pharmaceutical Network
Services - Johnson City, TN

Chandni Patel - Jewel-Osco
Pharmacy - Chicago, IL

Rachel Sobinsky - University
Health Connection - Columbus,
OH

Rene Verduzco - HE-B
Pharmacy / UT-Austin School
of Pharmacy - Austin, TX



Incentive Grants for Practitioner Innovation in Pharmaceutical Care

Edlynn Ku'upua Ku'ulei Anuenue Okalani Akana - Waianae Coast Comprehensive Health Center - Waianae, HI

Carla Cobb - Riverstone Health - Hockessin, DE

Mary Ann Driscoll - Med-Access Chicago Pharmacy at CommunityHealth - Chicago, IL

Stefanie Nigro - Community Health Center of New Britain - Middletown, CT

Kristin Weitzel - University of Florida - Gainesville, FL

Incentive Grants for Practitioner Innovation in Pain Management

Stephanie Chu - Dominick's Pharmacy - Bensenville, IL

Sophia De Monte - Costco Pharmacy - Nesconset, NY

Christal Pham - Western University of Health Sciences - Claremont, CA

Incentive Grants for Innovation in Immunization Practices

Leah Belcher - Richmond Apothecaries DBA Henrico Pharmacy - Henrico, VA

Megan Brooks - University of Missouri-Kansas City (UMKC)/Price Chopper (Balls Food Stores) - Gladstone, MO and Chicago, IL

Amy Eddings - Homewood Pharmacy - Homewood, AL

Barbara Kalist - Walgreens Pharmacy #4234 - Overland Park, KS

Brandi Whaley - Moose Professional Pharmacy - Concord, NC

Deborah Veselka - Kroger Southwest Division - The Woodlands, TX

Incentive Grants for Resident Innovation in Medication Adherence

Abisoye Abisogun - Kerr Health/Kerr Drug - Chapel Hill, N.C.

Patrick Tim Rocafort - Dominick's Pharmacy - Chicago, IL

Student Incentive Grants for Innovation in Immunization Practices

Touro University, California - College of Pharmacy - Tony L-Fan Chou - Vallejo, CA

The University of Cincinnati James L. Winkle College of Pharmacy - Michael Doherty - Cincinnati, OH

2012 Incentive Grants Review Committee

The APhA Foundation thanks the number of pharmacists who volunteer their time to review submitted applications for award selection.

Dina Adas

Kristen Binaso

Cynthia Boyle

Chris Bradberry

Jeffrey Bratberg

Colleen Catalano

Cheryl Clarke

Valerie Clinard

Devra Dang

Kimberly Daugherty

Holly Divine

Stephen Eckel

Mary Euler

Susan Farrall

Joseph Fink

Kevin Fortier

Meredith Goodwin

Karl Hess

Michael Hogue

Pam Koss Justice

Susan Lutz

Brice Mohundro

Susan Montenegro

Thao Phan

Mitch Rothholz

Jann Skelton

Cathy Taglieri

Margaret Tomecki

Tim Tucker

Ann Ungerman

Susan Vos

Carolynn Weber

Student Scholarship Program

The APhA Foundation Student Scholarship Program recognizes students who choose to invest their time in their school's APhA - ASP chapter to help shape the future of the profession while managing the demands of a full-time pharmacy curriculum. Applicants are evaluated on their potential to become leaders for the profession of pharmacy, as demonstrated by involvement in school and community activities and academic performance. Within this program are named scholarships that acknowledge gifts made to the fund by individuals or groups. In 2012, the Foundation awarded 12 scholarships.

2012 Student Scholarship Recipients

John Gans Scholar – Jeremy Lund – University of Florida

Mary Louise Andersen Scholar - Kathleen Wild – Texas A&M Health Science Center

Paul Pumpian Scholar - Hung Minh Le – Washington State University

Robert Gibson Scholar - Anne Stegeman – University of Missouri-Kansas City

APhA Auxiliary/APhA Foundation Student Scholar - Julia Marie – Creighton University

Sam Kalman Scholar - Laura Phan – University of California, San Francisco

Boyle Family Scholar - Jamie Chin – University at Buffalo

Gloria Franke Scholar - Elyse Weitzman – University of Pittsburgh

Marvin and Joanell Drystad Scholar - Kristen Gardner – University of Michigan

Charlie Thomas Scholar – Justin Balint – Wilkes University

George F Archambault Scholar - Nicole Fornell – Midwestern University-Chicago

Colonel Jerry Ross Scholar - Dianna Staves – University of Maryland

Dennis and Patricia Worthen APhA-ASP Presidential Award

A separate named scholarship fund, the Dennis and Patricia Worthen APhA-ASP Presidential

Award, recognizes the tremendous leadership provided to student pharmacists by the President of APhA-ASP during his or her term in office. Furthermore, the award recognizes the significant personal and professional commitment by the APhA-ASP President to advance the profession of pharmacy. The individual is awarded a \$1,000 stipend along with a bronze eagle statue. The APhA-ASP Presidential Award also recognizes the president-elect with a \$500 stipend.

2012 Dennis and Patricia Worthen APhA-ASP Presidential Award

Sarah McElroy, 2011-2012 APhA-ASP National President, University of Washington

David Steeb, 2011-2012 APhA-ASP National President-elect, University of North Carolina

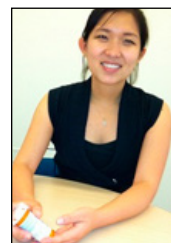
APhA Carl F. Emswiler Summer Internship in Association Management

The APhA Carl F. Emswiler Summer Internship in Association Management provides student pharmacists experience in national association activities, pharmacy practice issues, educational programming, state services, scientific affairs, student affairs, public relations and project management. Pharmacy students who are selected for the internship participate in activities that have a special emphasis on collaborative practice, which was an integral part of Emswiler's career.

2012 APhA Carl F. Emswiler Summer Internship in Association Management

Christina Yang, University of Michigan PharmD Candidate 2014

During her internship, Christina had the opportunity to visit Capitol Hill and provide a MTM lesson to a Congressional member, as well as staff health aides. Christina selected prescription labels from seven of the most commonly used medications by elderly patients and counseled three points on each medication. Afterwards, she pointed to a prescription label and requested that someone repeat what she had instructed about that particular medication. Not one person could accurately repeat her counseling instructions. Christina emphasized that these medications are frequently used by elderly individuals and why the need for MTM is so critical to our health care system. She then offered examples of ways in which pharmacists work with patients to better promote effective and safe medication use.



2012 Student Scholarship Selection Committee

Submitted applications are reviewed and selected by a Student Scholarship Program Committee. Committee members for the 2012 recipients were:

Nancy Alvarez
Cynthia Boyle
Lisa Clayville
Pamela Koss Justice
Hazel Pipken
April Shaughnessy

2012 Scholarship Contributors

The APhA Foundation recognizes those who give in support of the following scholarship and student experience funds:

Gloria Franke Scholarship, John A. Gans Scholarship, Ton Hoek Scholarship, Juan and Esperanza Luna, Scholarship, Ron Williams Memorial/Utah Ping School Scholarship, Carl F. Emswiler Internship, Dennis and Patti Worthen APhA-ASP Presidential Award.

Contributors:
James Alexander
Nancy Alvarez
Lowell Anderson
Charles Barr
J. Lyle Bootman
Charles Broussard
Pierre Del Prato
Brian Fingerson
Diane Ginsburg
Julian Graubart
Donald Gronewold
Metta Lou Henderson
Thomas Menighan
Michael Moné
Robert & Ann Osterhaus
Michael Rouse
Eugene & Annette Scheel
Dennis & Patti Worthen

Executive Residency Program

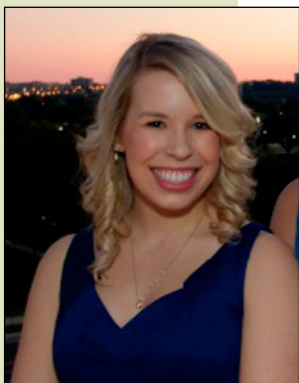
The APhA Foundation Executive Residency in Association Management and Leadership is a postgraduate training program under the direction of the Executive Director of the APhA Foundation and through the Knowlton Center for Pharmacist-Based Health Solutions. The residency program aims to train pharmacy college graduates for leadership positions within the profession and other health-related organizations, and in the many aspects of association management.



Farah Towfic,
PharmD, 2011-2012
APhA Foundation
Executive Resident

The 2011-2012 Executive Resident, **Farah Towfic**, graduate of the University of Iowa College of Pharmacy, completed her residency in June 2012. Towfic is Director of Pharmacy Services at Boscobel Pharmacy in Boscobel, Wisconsin.

As part of her residency, Towfic managed the Foundation's awards and scholarship program, organized and directed an American Pharmacists Month health fair at APhA headquarters, and spearheaded the development of an online East Terrace Paver website. Towfic participated in multiple APhA and Foundation activities throughout the year, which allowed her to hone her management and leadership skills and prepare her for a fulfilling professional career.



Krystalyn Weaver,
PharmD, 2012-2013
APhA Foundation
Executive Resident

The 2012-2013 Executive Resident, **Krystalyn Weaver**, graduate of the University of Toledo, began her role with the Foundation in July 2012. She has been contributing to a number of Foundation programs, including the Pinnacle Awards, Student Scholarships, and Incentive Grants, and has had direct involvement with the Board of Directors. In addition, Weaver has been involved in many initiatives with APhA, including working with the House of Delegates Policy Committee, writing for *Pharmacy Today*, leading the effort to update the APhA Career Pathway Program, and contributing to the association's key initiatives to ensure patients' access to pharmacists' patient care services ("Provider Status"). She will complete her residency in June 2013.



Pinnacle Awards

The Pinnacle Awards, established in 1998 by the APhA Foundation's Quality Center, celebrate significant contributions to the medication use process through increasing patient adherence, reducing drug misadventures, promoting the use of national treatment guidelines, improving patient outcomes, or enhancing communication among the members of the health care team. To learn more, [view a brief video](#).

The categories of awards are:

- **Individual Award for Career Achievement:** Nominees in this category are individuals that by their actions have demonstrated exceptional leadership in enhancing health care quality and medication use.
- **Group Practices, Health-Systems, Health Care Corporations:** This category recognizes a significant scientific contribution and/or quality improvement project.
- **Voluntary Health Agencies, Non-profit Organizations, Associations, Government Agencies and Public/Private Partnerships:** Special emphasis in this category is placed on submissions that assist patients and their caregivers in achieving better outcomes from their medications.

2012 Pinnacle Award Recipients

Individual Award for Career Achievement

Jeff Jellin, PharmD

Founder and President, Therapeutic Research Center, Stockton, CA



Jeff Jellin is President of the Therapeutic Research Center (TRC) in Stockton, CA, as well as editor-in-chief of TRC's health care and evidence-based newsletters, which are designed to improve the use of medications and drug therapy outcomes. He has spearheaded several educational initiatives for pharmacy preceptors, pharmacy technicians, practicing pharmacists, physicians and other prescribers. Jellin's materials and services emphasize and have advanced medication use and compliance, utilization of outcome and evidence-based medicine, clinical application of treatment guidelines, and most importantly, improvements in the quality of care delivered to patients.

Group Practice/Health System/Corporation Award

Walgreen Company Immunization Services, Deerfield, IL



Walgreens has increased coverage levels for vaccine-preventable diseases and improved the health of the nation with its more than 26,000 immunization-delivery trained pharmacists. Through its broad immunization programs, Walgreens increases coverage for vaccine-preventable diseases by: (1) establishing a nationwide capacity to vaccinate patients; (2) improving the process of vaccine administration; and (3) implementing innovative vaccination programs to expand access and convenience throughout the United States, including in underserved communities. By supporting these initiatives, the Walgreens pharmacist actively functions as a health care provider, thereby transforming the role of the pharmacy into a destination for health and wellness.



Government Agency/Nonprofit Organization/Association Award

University of Connecticut School of Pharmacy, Connecticut Pharmacists Association and Connecticut Department of Social Services (Medicaid Program), Storrs, CT

The collaboration among the University of Connecticut School of Pharmacy, Connecticut Pharmacists Association and Connecticut Department of Social Services (Medicaid Program) demonstrates a strong support for safe medication use in the primary care setting. A recently completed project engaged an existing network of pharmacists established by the Connecticut Pharmacists Association to provide direct patient care for Connecticut Medicaid beneficiaries with the goal of optimizing their drug therapy. As a result of this work, savings in both medication and overall health care expenditures exceeded pharmacist care and network administrative costs by approximately 2.5 times. Furthermore, the Connecticut Medicaid program was awarded a CMS Innovation Center planning grant to initiate new care delivery and payment reform models for Medicare Dual Eligibles.

2012 Pinnacle Awards Selection Committee

Leonard Edloe, M. Div., PharmD

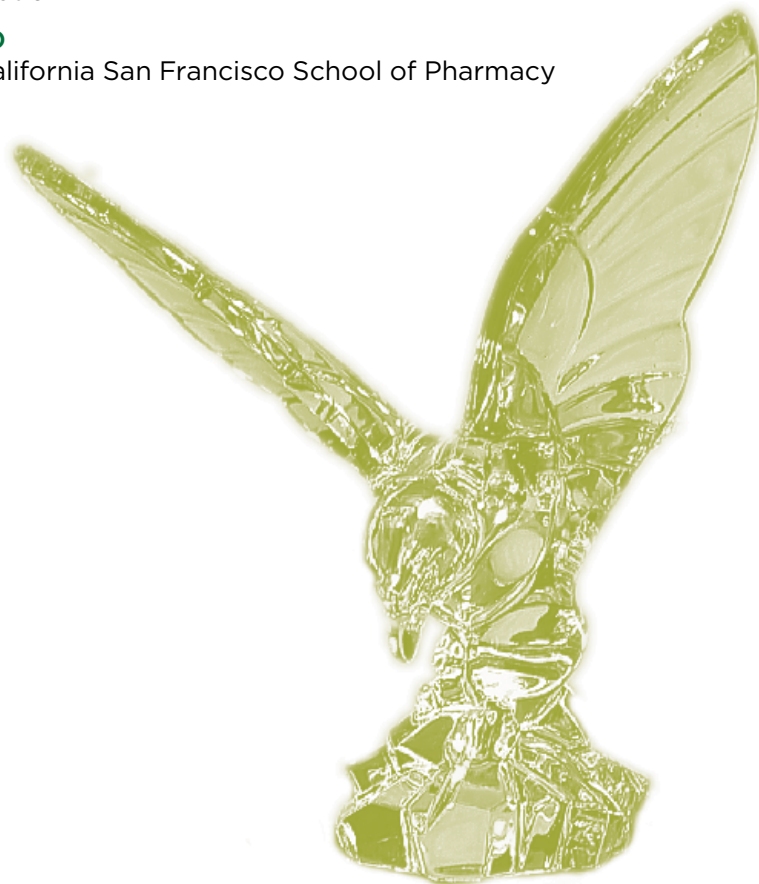
CEO, Edloe's Professional Pharmacies

David Schulke

Vice President, Research Programs, Health Research & Educational Trust, American Hospital Association

Eleanor M. Vogt, RPh, PhD

Professor, University of California San Francisco School of Pharmacy



The Pinnacle Awards are administered by the APhA Foundation's Quality Center. Premier support for this activity is provided by an independent educational grant from Merck. It is additionally supported by an educational donation provided by Amgen.



Activities at APhA2012

The APhA Foundation hosted several activities and receptions during the APhA Annual Meeting and Exposition in New Orleans on March 9 - 12, 2012. The Foundation valued the opportunity to share the work of the Foundation, celebrate the success of our campaigns, and thank our donors for their steadfast dedication to our mission.



▲ In collaboration with state pharmacy foundations, the APhA Foundation hosted the inaugural **APhA Foundation and State Pharmacy Foundations Wine Tasting and Silent Auction** during APhA2012. The event represented the partnership between the organizations and the efforts all are making around the country to work together to best meet the needs of our constituents and our patients. Proceeds from the live and silent auction items supported both the Foundation's Annual Fund and the state pharmacy association foundations.

▲ The Foundation made a significant impact with its **Women in Pharmacy Campaign** at APhA2012. A spirited celebration of the Foundation's campaign progress served to kick off the festivities. This reception provided an opportunity to thank current contributors and celebrate the profession and the women who have provided leadership and opportunities to get us to where we are today!



◀ The APhA Foundation hosted a dessert reception during APhA2012 to honor past and current recipients of the **Bowl of Hygieia Award**, one of the pharmacy profession's most prestigious honors recognizing pharmacists. Selected annually through state pharmacy associations, each recipient of the Award is recognized for making unique contributions to a strong, healthy community through service and personal leadership.



▲ Pharmacist Teresita Lawson of the Zufall Health Center in Dover, New Jersey, provided remarks on the positive progress she and her colleagues have been making with the disadvantaged patient population the health center serves. Zufall Health Center is one of the community sites for Project IMPACT™: Diabetes.

► Jim Alexander, Joseph Williams's good friend and mentee, accepted the Jacob W. Miller Award on his behalf and spoke about Williams's influence in his professional life and generosity in supporting pharmacy and young professionals.



▲ At the **Annual Contributors' Breakfast**, the Foundation recognizes its generous contributors, volunteer leaders, and student scholarship recipients. In 2012, the breakfast featured:

The **2012 Jacob W. Miller Award** was presented to Joseph D. Williams in recognition of his significant contributions to improving health through pharmacists' patient-centered services. Williams was president and CEO of Warner-Lambert from 1979 to 1991, and APhA Foundation President from 1991 to 2000. Williams has been a Foundation contributor for more than 15 years and pledged \$1,000,000 towards the renovation and enhancement of the APhA headquarters library as part of the APhA Foundation Capital Campaign.

The Jacob W. Miller Award was established in 2000 to honor the extraordinary service of Jacob W. Miller. Miller served as the APhA Foundation's president from 1991 to 2000. This award recognizes an individual who has advanced the mission of the APhA Foundation by demonstrating active involvement in the Foundation's programs, exemplary support in establishing and/or maintaining APhA Foundation initiatives or outstanding leadership in carrying out the mission of the APhA Foundation. The award recipient is selected by the APhA Foundation Board of Directors.



▲ The APhA Foundation booth was a welcoming venue to garner more donations to help the Foundation make strides toward reaching its 2012 campaign goals. Eleven new Women in Pharmacy Founders joined the campaign during APhA2012, all of whom are now honored on the Founder's wall of the permanent exhibit.



Women in Pharmacy Exhibit & Conference Room

The Women in Pharmacy Campaign recognizes the outstanding contributions of all women who have paved the way for colleagues in the pharmacy profession. APhA Foundation staff, the APhA Foundation Board of Directors, and members of the APhA Board of Trustees, along with more than 100 Foundation contributors and supporters, celebrated the dedication of the Women in Pharmacy Exhibit and Conference Room on

Sunday, September 23, 2012, with a ceremony and reception held on the Potomac View Terrace at APhA headquarters in Washington, D.C.

A highlight of the ceremony was the opportunity to hear from two honorees, Joy Donelson and Mary Louise Andersen, both influential female leaders of modern day pharmacy. Both shared their perspectives on the dynamic growth of women practitioners that has occurred since they entered the profession.

Women in Pharmacy Campaign donors and honorees from across the country - representing 24 different states - gathered at APhA to witness the unveiling of the new conference room, which features a design concept developed by Iza Eisemann of Washington, D.C.-based company Eisemann Design and creative design elements by APhA Senior Graphic Designer Scott Neitzke.

The room includes new carpeting, lighting, and wall coverings, as well as a cherry blossom tree mural and portrait wall displaying photographs of 20 women pioneers and traditionally women-focused organizations in the pharmacy profession.

The exhibit and conference room will serve as a living, evolving tribute to women in pharmacy, and includes a library of rotating materials and books by a variety of authors including Metta Lou Henderson, a Foundation donor and one of the exhibit curators.

Special thanks to the volunteer fundraising committee for their efforts on this successful campaign:

Karen Reed, Chair, Winnie Landis, Kim Robbins, Becky Snead, Wendy Weber, Theresa Wells Tolle, and May Woo.





Women in Pharmacy

With gratitude and appreciation, the APhA Foundation recognizes the generosity of donors who shared a vision of celebrating women's outstanding contributions to the profession of pharmacy. Together, we proudly honor women whose dedication and accomplishments have enhanced the pharmacy profession. We celebrate those who have been role models, innovators, mentors, leaders, and catalysts for change. In addition, we acknowledge the tribute gifts that demonstrate the respect for wisdom, guidance, support, and encouragement shown by women in pharmacy who have influenced our lives personally and professionally.

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In Support of the Profession and Our Patients

The APhA Foundation is fortunate to have many dedicated donors who support our programs year after year. We are equally fortunate to have giving opportunities that inspire donors. Working with partners like the state pharmacy associations, the APhA Foundation reached out in new ways to individuals who care deeply about their work as pharmacists, the tradition of pharmacy, and making a difference in their communities and in the lives of the patients they serve.

Bowl of Hygeia Award

The Bowl of Hygeia Award is the premier community service recognition award for the pharmacy profession. Since its introduction more than 50 years ago, the honor of being a Bowl of Hygeia recipient has been a career highlight for approximately 3,000 pharmacists around the nation. It remains one of the most notable achievements in a pharmacist's career. The Foundation, in partnership with APhA and the National Association of State Pharmacy Associations (NASPA), is working to build an endowed fund to ensure the award program lives on in perpetuity.

In 2012, the three partnering organizations launched the Bowl of Hygeia endowment challenge. Since the award is given in each state through the state pharmacy association, the states were invited to reach out to their memberships and join in the fundraising efforts. This led to a little friendly competition and some creative fundraising. We applaud the efforts of our colleagues at the state associations who took on the challenge, rallied their networks, and even held fundraising bowling tournaments and wagers on football games.

The goal is to collectively raise \$250,000 to sustain a corpus of funds maintained by the APhA Foundation to underwrite the award in each state. Special thanks to North Carolina, Tennessee and Iowa for their successful campaigns that earned them the designation of top three "winners" of the Bowl of Hygeia challenge. 2013 ushers in a new opportunity to get creative, have fun, and lead our communities to join in our efforts.

In 2012, Boehringer Ingelheim stepped forward with great enthusiasm to become the Premier Supporter of the Bowl of Hygeia Program. Understanding the tradition and symbolism of the Bowl of Hygeia to the

profession of pharmacy, Boehringer Ingelheim pledged support in 2012 to allow the donated base funds to stay intact while the endowment fundraising continues. As Premier Supporter, Boehringer Ingelheim produced a Bowl of Hygeia video to visually capture the pride of award recipients and the spirit of collaboration between several pharmacy organizations that have come together to support and sustain the award tradition for years to come. [View the online video.](#)

Boehringer Ingelheim's support provides funding for Bowl of Hygeia Award celebrations to honor past and present recipients and commemorate the ongoing tradition of the prestigious award and its value in the pharmacy community. In 2012, the Foundation hosted a dessert reception at APhA's Annual Meeting and Exposition in New Orleans, and then jointly hosted, with NASPA, a reception in conjunction with the National Community Pharmacists Association's Annual Convention & Trade Exposition in San Diego, CA. As part of American Pharmacists Month in October, APhA Executive Vice President and CEO Tom Menighan joined pharmacists at Boehringer Ingelheim's headquarters to reflect on the significance of the award and the commitment of the recipients who serve their communities. Tom brought with him the Bowl of Hygeia to place on display and to serve as a visible reminder of the company's steadfast support to ensure the award program continues for years to come.



2012 Bowl of Hygeia Endowment Contributors

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Special thanks to Boehringer Ingelheim for Premier Support of the 2012 Bowl of Hygeia program.

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Great Moments in Pharmacy Collection

From the exhibit halls of the Smithsonian Institution, Denver Institute of Arts, New York Metropolitan Museum of Art, Oriental Institute of Chicago, and Hotel des Invalides in Paris, and now on permanent display in the Art Gallery of the APhA Headquarters Building, is the *Great Moments in Pharmacy* series, a collection of paintings depicting a comprehensive history of pharmacy by artist Robert Thom (1915-1979). The collection totals 40 prints, all of which were completed in the early 1950s by the Michigan-born Thom, a graduate of the Institute of Fine Arts in Columbus, Ohio. A gift from Pfizer to the APhA Foundation in 2007, the collection depicts the impressive storyline of pharmacy and its impact on patient care. The Foundation's *Great Moments in Pharmacy* campaign provides the opportunity to sponsor one of these exemplary paintings. The Foundation is greatly appreciative to Dr. and Mrs. Walter and Diane Chambliss and Phi Delta Chi for their sponsorship of a *Great Moment in Pharmacy* painting in 2012. Both chose to sponsor a painting of personal significance from this remarkable art collection.

Tribute to Industrial Pharmacists

Walter and Diane Chambliss sponsored the Thom painting "Era of Antibiotics," which depicts industrial pharmacists, as a tribute to Dr. Chambliss's career and to other pharmacists in APhA-Academy of Pharmaceutical Research and Science (APhA-APRS) who dedicate their careers to the development and manufacturing of pharmaceutical products. After completing his degree in pharmacy, Dr. Chambliss pursued a goal of practicing pharmacy in the pharmaceutical industry. He went on to obtain a Master of Science and a Doctor of Philosophy in Pharmaceutics to gain a greater understanding of the scientific principles required to develop and manufacture safe and effective pharmaceutical products. He spent 17 years in research and development and manufacturing support, and during that time was involved in the development of over 300 products for the U.S. and/or international markets. Dr. Chambliss and his wife, Diane, had always admired this particular Robert Thom collection, not only for its portrayal of the long history of the profession but also of the breadth of practice settings and the relationship of the pharmaceutical industry with the profession.



Walter and Diane Chambliss

Honoring An Inspiring Leader

Phi Delta Chi, a professional co-ed pharmacy fraternity, sponsored the Thom painting "A Revolution in Pharmaceutical Education." The painting captures the fraternity's Honorable Brother Prescott (1832-1905), Dean of the College of Pharmacy at University of Michigan and first advisor of the fraternity's Alpha Chapter. Dr. Prescott is acclaimed as an innovator in pharmaceutical education and served as president of the American Pharmaceutical Association in 1900. Phi Delta Chi chose to sponsor the painting in memory of Dr. Prescott and to recognize his historical significance in the timeless history of the pharmacy art collection.



East Terrace Paver Campaign

The Foundation's *East Terrace Paver Campaign* offers individuals, peer groups and organizations an opportunity to leave a permanent mark on the National Mall and a lasting legacy at APhA headquarters with the purchase of a paver on APhA's East Terrace, which overlooks the Lincoln Memorial and is freely accessible to the public.

In 2012, each branch of federal pharmacy – Army, Navy, Air Force, Coast Guard, Public Health Service, and Department of Veterans Affairs – committed to dedicating a paver on the East Terrace. This effort was made to honor the men and women who serve our country and make a difference in the lives of those who protect our freedoms. The campaign provided pharmacists and others an opportunity to express their pride in federal pharmacy and honor their service to active duty service men and women and their families and veterans. The Foundation is pleased to share that by the end of the year, the Air Force, Navy and Coast Guard had reached their campaign goals. The Foundation continues to accept donations to the Army, Public Health Service, and Department of Veterans Affairs campaigns.

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Our contributors are at the heart of our patient-driven success stories; stories that emanate from our research projects, incentive grants, and award recipients. Donations to the APhA Foundation support our ability to be an effective incubator of innovation through research and demonstration projects, resource creation, incentive grants and recognition programs.

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| | | | | |
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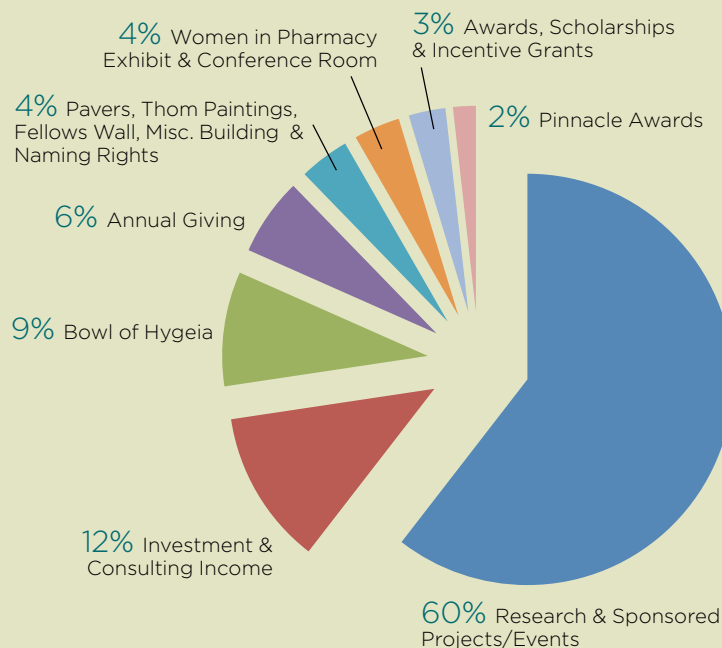
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Statement of Financial Position**

| | Year-End 2012 | Year-End 2011 |
|-------------------------------------------|--------------------|--------------------|
| Total Assets | \$8,146,700 | \$8,094,280 |
| Total Liabilities | \$2,036,736 | \$1,982,081 |
| Unrestricted | \$3,036,934 | \$3,033,491 |
| Restricted | \$3,073,030 | \$3,078,709 |
| Total Net Assets | \$6,109,964 | \$6,112,200 |
| Total Liabilities & Net Assets | \$8,146,700 | \$8,094,281 |

** Unaudited

APhA Foundation Individual & Corporate Support 2012



| | |
|-------------------------------------------------------------------------|-----------------------|
| Research & Sponsored Projects/Events | \$1,389,315.00 |
| Investment & Consulting Income | \$279,002.00 |
| Bowl of Hygeia | \$206,875.00 |
| Annual Giving | \$140,088.00 |
| Pavers, Thom Paintings, Fellows Wall, Misc. Building & Naming Rights | \$90,672.00 |
| Women in Pharmacy Exhibit & Conference Room | \$83,516.00 |
| Awards, Scholarships & Incentive Grants | \$66,559.00 |
| Pinnacle Awards | \$41,000.00 |
| | <u>\$2,297,027.00</u> |